



Financial Report

Paraplegic & Quadriplegic Association of NSW

ABN 42 000 355 948

30 June 2017

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Directors' Report

The Directors present their report on the Paraplegic & Quadriplegic Association of NSW for the financial year ended 30 June 2017.

DIRECTORS

The names of Directors in office at anytime during or since the end of the year are:

- Steven Osborne** – **Director, Chairman (Commenced 18/08/2011)**
Qualifications – Cert Risk Management, Cert Superannuation Management, F Fin – Fellow, Financial Services Institute of Australasia
MIACD - Member, Australian Institute of Company Directors;
Special Responsibilities – Chairman of Finance and Risk Committee;
Experience – Former Managing Director, Certegy Ezi-Pay Pty Ltd
Former Managing Director, JLT Australia Pty Ltd
Former SVP / National Surety Leader Marsh Pty Ltd
- John Renshaw** – **Director, Deputy Chairman (Commenced 29/01/2009)**
Qualifications – Bachelor of Commerce (Accounting) UNSW;
Bachelor of Laws UNSW; Member Australian Institute of Company
Directors; Member Australian Insurance Law Association.
Experience – Lawyer for 20+ years. Currently Principal McInnes Wilson
Lawyers NSW. Director of both profit and not for profit
organisations.
- Anders Halvorsen** – **Director, (Commenced 18/12/2004)**
Qualifications – MBA, JP, Member Australian Institute of Company Directors.
Special Responsibilities – Member of Remuneration Committee; Member of Finance and
Risk Committee;
Experience – Business management consultant with a number of years
experience in both for profit and not for profit organisations.
Experienced Director of both for profit and not for profit
organisations.
- David Clarke** – **Director (Commenced 24/04/2015)**
Qualifications – Master of Business Administration, Fellow Institute of Company
Directors, Fellow Australian Institute of Management.
Special Responsibilities – Member of Finance and Risk Committee.
Experience – Experienced business manager including past Managing Director
of Paul Hartmann Pty Ltd and marketing roles in both local and
overseas companies. Experienced Director of commercial
organisations.
- Brian Cohen** – **Director (Commenced 22/04/2013)**
Qualifications – Bachelor of Science (Hons), PhD.
Experience – Experienced IT professional. Currently Chief Technology Officer,
Invigor Group Limited. Experienced Director for both for profit and
not for profit organisations.

Directors' Report

Evonne Collier – **Director (Commenced 24/04/2015 and Resigned 08/06/2017)**
Qualifications – Bachelor and Masters Degrees in Business. Graduate member of the Australian Institute of Company Directors (GAICD) & Women on Boards.
Special Responsibilities – Member of Remuneration Committee.
Experience – Experienced leader combining current board and governance experience with a successful career in senior strategy and innovation. Currently sits on the board of a number of for profit and not for profit organisations.

Peter Debnam – **Director (Commenced 13/02/2013)**
Qualifications – Graduate Royal Australian Naval College, MGSM MBA.
Special Responsibilities – Chairman of Remuneration Committee.
Experience – Significant experience in Government, commercial and not for profit sector in a range of roles. Experienced Director of both for profit and not for profit organisations.

Philip McCrea – **Director (Commenced 13/02/2013)**
Qualifications – Bachelor of Engineering, PhD.
Special Responsibilities – Chairman of Governance Committee.
Experience – Experienced IT professional. Currently IT Management Consultant, Philip McCrea & Associates. Experienced Director of not for profit organisations.

Mark Tonga – **Director (Commenced 29/11/2013)**
Qualifications – Bachelor of Business (Accounting/Small Business); Graduate Australian Institute of Company Directors.
Special Responsibilities – Member of Finance and Risk Committee. Member of Governance Committee.
Experience – Experienced Director of not for profit organisations.

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

COMPANY SECRETARY

The following person held the position of company secretary at the end of the financial year:

Martin Gardiner – **Secretary (Commenced 30/03/2006)**
Qualifications – CPA, B. Bus (Major Accounting, Sub-major Finance).
Experience – Experienced Senior Manager in both for profit and not for profit sectors. Experienced Director of not for profit organisations.

Directors' Report

DIRECTORS MEETINGS

Directors	Board Meetings		Finance and Risk		Remuneration		Governance	
	A	E	A	E	A	E	A	E
Steven Osborne	5	7	5	6	-	-	-	-
John Renshaw	6	7	-	-	-	-	-	-
Anders Halvorsen	5	7	5	6	2	2	-	-
David Clarke	7	7	4	6	-	-	-	-
Brian Cohen	5	7	-	-	-	-	-	-
Evonne Collier	2	6	-	-	2	2	-	-
Peter Debnam	7	7	-	-	2	2	-	-
Philip McCrea	6	7	-	-	-	-	-	-
Mark Tonga	2	7	5	6	-	-	-	-

A = Number of meetings attended

E = Number of meetings held during the time the director held office or was a member of the committee during the year

COMPANY LIMITED BY GUARANTEE

The Company is incorporated and domiciled in New South Wales under the *Corporations Act 2001*, as a company limited by guarantee. The amount of the guarantee is limited by the Constitution to an amount not exceeding \$20 per member. This guarantee is not capable of being called up except for the purpose of the winding up of the company. As at 30 June 2017 the number of members was 1,428 (2016: 1,509)

PRINCIPAL ACTIVITIES and OBJECTIVES

The Paraplegic and Quadriplegic Association of NSW's (ParaQuad) statement of purpose is to support people of all ages with spinal or other health conditions to be independent. During the financial year, ParaQuad continued to provide a range of community services primarily to people with a spinal cord injury living within NSW and the ACT. Services provided through ParaQuad's social enterprise, BrightSky Australia and advocacy and information services were provided to a broader population across Australia.

ParaQuad's strategic plan includes the following short and long term key objectives:

- To be a trusted leader in the provision of services, education, advocacy and support information for people with a complex physical disability.
- Position ParaQuad to meet changing community needs.
- To develop an integrated, sustainable organisation/business.
- Develop and implement all funding and accreditation requirements around CALD and person-centredness.

To achieve each objective ParaQuad will pursue a range of strategies. These strategies will develop and evolve over the life of the Strategic Plan as circumstances change. The Board is of the view that achievement of these objectives will better enable the organisation to support people of all ages with spinal or other health conditions to be independent. On a regular basis throughout the year the Board reviews progress against the strategic plan objectives.

Directors' Report

No fundamental change in the nature of ParaQuad's activities occurred during the course of the year.

OPERATING RESULTS

The net operating profit after income tax of the company for the financial year was \$604,746 (2016: profit \$328,201).

DIVIDENDS PAID OR RECOMMENDED

The company is limited by guarantee and therefore not permitted to pay dividends under its Constitution.

REVIEW OF OPERATIONS

The Board is pleased to report to members that a surplus for 2016/17 totalling \$604,746 has been achieved. The major contributing factors to this result have been a strong performance of our social enterprise, BrightSky Australia, continuing improvements in the personal care program and additional funded services from the introduction of the NDIS. Solid investment returns and bequests have also contributed favourably.

The surplus generated has provided the essential funding to continue to deliver critical services currently not fully funded by Government such as the in demand Clinical Services team. We regularly review our capacity to add resources to this team within the funding available.

The Board is grateful for the continuing support we receive from sponsors, donors and funding bodies. The continuing success of the organisation doesn't come without hard work from management and staff and accordingly the Board recognises and thanks them for their outstanding work in delivering another strong financial result this year and for the high quality services delivered to the spinal cord injured community and beyond.

As for many not for profit organisations the 2017/18 year is expected to be a challenging year with the transition of more funding to NDIS likely to impact our revenue in the short to medium term as clients transition across funding streams. The outlook for our client base is positive with more funding becoming available to meet their support needs.

SIGNIFICANT CHANGES IN STATE OF AFFAIRS

No significant changes in the company's state of affairs occurred during the financial year.

AFTER BALANCE DATE EVENTS

There are no matters or circumstances that have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

FUTURE DEVELOPMENTS

The company intends to continue to carry on operations in accordance to its constitution with no significant deviations planned.

Directors' Report

ENVIRONMENTAL ISSUES

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

REMUNERATION REPORT

No director has been paid any form of remuneration during the year ended 30 June 2017.

OPTIONS

As the company is limited by guarantee, no options over issued shares or interests in the company were granted during or since the end of financial year and there were no options outstanding at the time of this report.

INDEMNITIES OF OFFICERS

The company has not, during or since the financial year, in respect of any person who is or has been an officer of the company or a related entity indemnified or made any relevant agreement for indemnifying against a liability incurred as an officer, including costs and expenses in successfully defending legal proceedings.

During the financial year, the company paid a premium of \$10,000 excluding GST to insure all of the Directors and Officers of the company. The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the directors in their capacity as directors of the company. No other premiums have been paid.

PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied for leave of Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

AUDITOR'S INDEPENDENCE DECLARATION

A copy of the auditor's independence declaration as required under subdivision 60-40 of the Australian Charities and Not-for-profits Commission Act 2012 is set out on page 35.

Signed in accordance with a resolution of the Board of Directors.



Steven Osborne
Director

Dated this 19th day of September 2017

Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2017

	Notes	2017	2016
		\$	\$
Revenue	2b	49,984,195	52,377,857
Cost of sales		(31,041,501)	(32,626,566)
Employee related expenses		(14,829,393)	(15,716,140)
Operating and administration expenses		(3,096,744)	(3,257,028)
Trade receivables expense	4	(269)	22,512
Depreciation expenses		(238,747)	(278,665)
Finance costs		-	(6)
Restructuring costs		(105,933)	(128,810)
Rental expense		(26,692)	(24,783)
Audit fees		(40,170)	(40,170)
Profit before income tax		604,746	328,201
Income tax expense	1a	-	-
Profit after income tax		604,746	328,201
Other comprehensive income			
<i>Items that will not be reclassified subsequently to profit or loss</i>			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Net gain / (loss) on revaluation of financial assets		146,427	(241,713)
Other comprehensive income for the year		146,427	(241,713)
Total comprehensive income for the year		751,173	86,488

The financial statements should be read in conjunction with the accompanying notes.

Statement of Financial Position As at 30 June 2017

	Notes	2017 \$	2016 \$
Current assets			
Cash and cash equivalents	3	9,346,136	5,739,867
Trade and other receivables	4	2,319,693	3,702,132
Inventories	5	2,420,571	2,760,399
Other current assets	6	201,137	203,282
Total current assets		14,287,537	12,405,680
Non-current assets			
Financial assets	7	4,008,923	3,642,526
Property, plant and equipment	8	4,994,738	5,167,803
Total non-current assets		9,003,661	8,810,329
Total assets		23,291,198	21,216,009
Current liabilities			
Trade and other payables	9	8,025,695	6,761,550
Short-term provisions	11	841,413	747,935
Total current liabilities		8,867,108	7,509,485
Non-current liabilities			
Long- term provisions	11	147,461	181,068
Total non-current liabilities		147,461	181,068
Total liabilities		9,014,569	7,690,553
Net assets		14,276,629	13,525,456
Equity			
Reserves	17	540,562	394,135
Retained earnings		13,736,067	13,131,321
Total equity		14,276,629	13,525,456

The financial statements should be read in conjunction with the accompanying notes.

Statement of Changes in Equity For the Year Ended 30 June 2017

	Notes	Financial Asset Reserve	Retained Earnings	Total
		\$	\$	\$
Balance at 30 June 2015		635,848	12,803,120	13,438,968
Total other comprehensive income for the period		(241,713)	-	(241,713)
Profit for the period		-	328,201	328,201
Balance at 30 June 2016		394,135	13,131,321	13,525,456
Total other comprehensive income for the period		146,427	-	146,427
Profit for the period		-	604,746	604,746
Balance at 30 June 2017	17	540,562	13,736,067	14,276,629

The financial statements should be read in conjunction with the accompanying notes.

Statement of Cash Flows For the Year Ended 30 June 2017

	Notes	2017	2016
		\$	\$
Cash Flows from Operating Activities			
Receipts from customers		47,008,579	46,536,606
Receipts from government departments		7,132,565	8,934,178
Payments to suppliers and employees		(51,099,380)	(55,912,047)
Donations received		409,069	212,788
Distributions received from managed funds		263,351	300,804
Interest received		162,090	186,491
Finance costs paid		-	(6)
Net cash provided by / (used in) activities		3,876,274	258,814
Cash Flows from Investing Activities			
Payment for property, plant and equipment		(132,701)	(272,600)
Proceeds from sale of property, plant and equipment		82,666	135,591
Proceeds from sale of investments		1,514,686	278,426
Payment for purchase of investments		(1,734,656)	(527,073)
Net cash (used in) investing activities		(270,005)	(385,656)
Net increase/(decrease) in cash and cash equivalents		3,606,269	(126,842)
Cash and cash equivalents at the beginning of the Financial Year		5,739,867	5,866,709
Cash and cash equivalents at the end of the Financial Year	3	9,346,136	5,739,867

The financial statements should be read in conjunction with the accompanying notes.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 1: Statement of significant accounting policies

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements, the *Australian Charities and Not-for-profits Commission Act 2012* and the *Charitable Fundraising Act 1991*.

The Paraplegic & Quadriplegic Association of NSW (“ParaQuad”) is a company limited by guarantee, incorporated and domiciled in Australia. ParaQuad is a not for profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions to which they apply.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

Basis of Preparation

Reporting Basis and Conventions

The financial report has been prepared on an accruals basis and is based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

The financial report has been prepared on a going concern basis. These financial statements are presented in Australian dollars which is ParaQuad’s functional currency.

Accounting Policies

a. Income Tax

Under Section 50-5 of the *Income Tax Assessment Act 1997*, the income of ParaQuad is exempt from income tax.

b. Inventories

Inventories are measured at the lower of cost and net realisable value using the average purchase price basis.

c. Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment losses.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 1: Statement of significant accounting policies (continued)

Property

Freehold land and buildings are carried at the lower of cost less accumulated depreciation or recoverable amount. The assessment of recoverable amount conducted annually by Directors considers valuations and market appraisals conducted by independent valuers/agents and/or an assessment of current equivalent property selling prices.

ParaQuad is the Manager of the Trustee of the Reserve Trust responsible for the parcel of Crown Land located at Lidcombe on which the current Accommodation program known as Ferguson Lodge is operated. A Reserve Trust is a legal body constituted under the *Crown Lands Act, 1989*.

Under the requirements of the Funding Agreement ParaQuad is restricted in various ways in dealing with this property. The key considerations include –

- ParaQuad has no legal or equitable interest in the Premises situated on the parcel of Crown Land and that the State of New South Wales is to remain the registered proprietor of the Premises;
- The Premises forms part of the Reserve;
- The Reserve Trust has been constituted Trustee of the Reserve; and
- ParaQuad has been appointed to manage the affairs of the Reserve Trust.

As a result of these considerations the new building is not reportable in the financial statements of ParaQuad but the Reserve Trust. See Note 21 for an account of the Reserve Trust.

Freehold land and buildings that have been contributed at no cost or for nominal cost are valued at the fair value of the asset at the date it is acquired.

Plant and Equipment

Plant and equipment are measured on a cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount of an asset is determined as the higher of fair value less costs to sell and value in use, with value in use being determined as the written-down current cost (depreciated replacement cost) of the asset.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the Statement of Profit or Loss and Other Comprehensive Income during the financial period in which they are incurred.

Plant and equipment that have been contributed at no cost or for nominal cost are valued at the fair value of the asset at the date it is acquired.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 1: Statement of significant accounting policies (continued)

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, are depreciated on a straight-line basis over their estimated useful lives commencing from the time the asset is held ready for use.

The depreciation rates used for each class of asset are:

Class of Fixed Asset	Depreciation Rate
Buildings	2.5%
Plant and equipment	10 - 33%
Motor vehicles	18.0 – 30.5%

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at balance date. The higher depreciation rates applied to motor vehicles relate to high usage vehicles which lose value at a quicker rate than other vehicles.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income on settlement of the sale or disposal. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

d. Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that is transferred to the Company, are classified as finance leases.

Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values.

Leased assets are depreciated on a straight-line basis over their estimated useful lives where it is likely that the entity will obtain ownership of the asset. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 1: Statement of significant accounting policies (continued)

e. Financial Instruments

Initial Recognition and Measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either purchase or sell the asset (i.e. trade date accounting is adopted). Financial instruments are initially measured at fair value plus transactions costs except where the instrument is classified 'at fair value through profit or loss' in which case transaction costs are expensed to profit or loss immediately.

Classification and subsequent measurement

Finance instruments are subsequently measured at either fair value or amortised cost using the effective interest rate method or cost. Fair value represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as:

- (i) the amount at which the financial asset or financial liability is measured at initial recognition;
- (ii) less principal repayments;
- (iii) plus or minus the cumulative amortisation of the difference, if any, between the amount initially recognised and the maturity amount calculated using the effective interest method; and
- (iv) less any reduction for impairment.

The **effective interest method** is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense in profit or loss.

Financial assets at fair value through profit or loss

Financial assets are classified at 'fair value through profit or loss' when they are held for trading for the purpose of short-term profit taking, or where they are derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in carrying value being included in profit or loss.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 1: Statement of significant accounting policies (continued)

e. Financial Instruments (continued)

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost.

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not capable of being classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost.

Fair Value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 1: Statement of significant accounting policies (continued)

f. Impairment of Assets

At each reporting date, the company reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, with value in use being determined as the written-down current cost (depreciated replacement cost) of the asset, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the Statement of Profit or Loss and Other Comprehensive Income.

Where the future economic benefits of the asset are not primarily dependent upon on the asset's ability to generate net cash inflows and when the entity would, if deprived of the asset, replace its remaining future economic benefits, value in use is depreciated replacement cost of an asset.

Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where an impairment loss on a revalued asset is identified, this is debited against the revaluation reserve in respect of the same class of asset to the extent that the impairment loss does not exceed the amount in the revaluation reserve for that same class of asset.

g. Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year together with benefits arising from wages, salaries and annual leave which may be settled after one year, have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Other employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

Contributions are made by the company to an employee superannuation fund and are charged as expenses when incurred.

h. Provisions

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimates of the amounts required to settle the obligation at reporting date.

i. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the Statement of Financial Position.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 1: Statement of significant accounting policies (continued)

j. Revenue

Revenue from the sale of goods is recognised upon the shipment of goods to customers.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

Grant revenue is recognised in the Statement of Profit or Loss and Other Comprehensive Income when the company obtains control of the grant and it is probable that the economic benefits gained from the grant will flow to the company and the amount of the grant can be measured reliably.

If conditions are attached to the grant which must be satisfied before the company is eligible to receive the contribution, the recognition of the grant as revenue will be deferred until those conditions are satisfied.

When grant revenue is received whereby the company incurs an obligation to deliver economic value directly back to the contributor, this is considered a reciprocal transaction and the grant revenue is recognised in the Statement of Financial Position as a liability until the service has been delivered to the contributor, otherwise the grant is recognised as income on receipt.

Where ParaQuad receives non-reciprocal contributions of assets from the government and other parties for zero or a nominal value, these assets are recognised at fair value on the date of acquisition in the Statement of Financial Position, with a corresponding amount of income recognised in the Statement of Profit or Loss and Other Comprehensive Income.

Donations and bequests are generally recognised as revenue when received. From time to time ParaQuad receives donations and bequests that have been donated or given for a specific purpose. Where ParaQuad determines that recognition of the specific donation or bequest as revenue in the year of receipt will misrepresent the true financial performance of the organisation in that year ParaQuad may delay recognition until the purpose of the donation is able to be fulfilled.

All revenue is stated net of the amount of goods and services tax (GST). Dividend income is recognised when received. Managed Fund income is recognised on an accrual basis.

k. Finance Costs

Finance costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other finance costs are recognised in income in the period in which they are incurred.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 1: Statement of significant accounting policies (continued)

l. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

Cash flows are presented in the Statement of Cash Flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

m. Comparative Figures

Where required by Accounting Standards, comparative figures have been adjusted to conform with changes in presentation for the current financial year.

n. Critical Accounting Estimates and Judgements

The directors evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

Key Estimates – Impairment

The company assesses impairment at each reporting date by evaluating conditions specific to the company that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined.

Key Judgements – Provision for Impairment of Receivables

At each reporting date the company determines the provision for impairment of receivables based on a specific review of the receivables outstanding. An impairment provision is established for an individual receivable balance if past payment history has indicated that payment may not be made within commercially reasonable payment terms. In these cases the individual account is blocked from further transactions until payment of past transactions is made or the account is written off as a bad debt if unrecovered. Consideration will also be given to providing for outstanding balances on commercial accounts where balances have been outstanding for greater than sixty days from date of invoice and payment is not certain. At reporting date if it is assessed that a previously recognised provision for impairment should be reversed this amount is recognised in the Statement of Profit or Loss and Other Comprehensive Income.

Key Judgements – Provision for Impaired Inventory

The company determines the provision for impaired inventory based on the difference between the number of units sold in the past 12 months and the number of units on hand as at 30 June 2017 for each item of inventory. Where the number of units sold is less than the units on hand the difference between the number of units sold and on hand is treated as impaired as the likelihood of the items being sold within the next 12 months is low.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 1: Statement of significant accounting policies (continued)

n. Critical Accounting Estimates and Judgements (continued)

Key Judgements – Available-for-sale investments

The company maintains a portfolio of securities with a market value of \$4,008,923 at reporting date. As at reporting date the net increase in value of all securities from the original cost is \$540,562. The increase in value has been recognised in equity and is subject to adjustment at reporting date. Should security values decline to a level which is in excess of 50% below cost or should prices remain at levels below 80% of cost for a period in excess of 24 months, the Directors have determined that such investments will be considered for impairment after assessing the current market situation and likelihood of recovery in the near future.

Key Judgements – Recoverable Amount of Land and Buildings

The assessment of recoverable amount considers the comparative size of the individual property, current market leasing rates of properties of comparable size and location, current commercial capitalisation rates of 7% and special features of owned properties compared to the market. The assessment also considers the current depth of the selling market at the time of assessment in arriving at an estimated recoverable amount. In times of general market financial stress the Directors recognise that market values can be volatile and have adopted a conservative approach in assessing the recoverable value of property.

o. Economic Dependence

A significant amount of revenue is received from the Department of Veterans Affairs, National Disability Insurance Agency, Department of Health and from the Department of Family and Community Services. At the date of this report the Board of Directors has no reason to believe that either of these Departments will not continue to support the company.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 2: Profit / Loss from ordinary activities

	Note	2017	2016
		\$	\$
a Expenses			
Depreciation of non-current assets			
- Buildings and Fitout		103,406	111,249
- Motor Vehicles		82,511	104,327
- Plant and equipment and other non-current assets		52,830	63,089
Total Depreciation		238,747	278,665
Trade receivables impairment provision used during the year		5,906	11,470

b Revenue and net gains

Operating activities:

- Sales revenue		40,857,265	41,853,532
- Government funding		6,484,150	8,121,980
- Interest received		162,090	186,491
- Donations, fundraising and bequests	20	409,069	212,788
- Residents' fees		1,141,084	1,015,626
- Gain on sale of assets		18,807	35,666
- Dividends/Distributions from shares/managed funds		263,351	300,804
- Other revenue		648,379	650,970
		<u>49,984,195</u>	<u>52,377,857</u>

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 3: Cash and cash equivalents

	2017	2016
	\$	\$
Cash at bank and on hand	6,345,974	2,739,705
Short term deposits	3,000,162	3,000,162
	<u>9,346,136</u>	<u>5,739,867</u>

Note 4: Receivables

Current

Trade receivables	2,239,762	3,608,139
Provision for impairment of receivables	(128,316)	(128,047)
	<u>2,111,446</u>	<u>3,480,092</u>
Other receivables	208,247	222,040
	<u>2,319,693</u>	<u>3,702,132</u>

Current trade receivables are generally on 30-day terms. These receivables are assessed for recoverability and a provision for impairment is recognised when there is objective evidence that an individual trade receivable is impaired. Movement in the provision for impairment of receivables is as follows:

	\$
Provision for Impairment as at 30 June 2015	(150,559)
Newly impaired receivables	(110,347)
Provision used during year	11,470
Amount reversed	121,389
Provision for Impairment as at 30 June 2016	(128,047)
Newly impaired receivables	(36,447)
Provision used during year	5,906
Amount reversed	30,272
Provision for Impairment as at 30 June 2017	(128,316)

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 5: Inventories

	2017	2016
	\$	\$
Current		
Finished goods	2,420,571	2,760,399

Inventories recognised as expense during the year amounted to \$17,013,496 (2016:\$18,005,470). Write-downs of inventories to net realisable value recognised as an expense during the year amounted to \$40,280 (2016:\$7,005). The expense has been included in 'Cost of sales' in the Statement of Profit or Loss and Other Comprehensive Income.

Note 6: Other current assets

Current		
Prepayments	201,137	203,282

Note 7: Financial assets

Non current		
Listed entity equity and debt securities, at fair value	2,718,730	2,699,908
Cash held with Investments	217,458	217,334
Unlisted managed funds, at fair value	1,072,735	725,284
Total Financial Assets, at fair value	4,008,923	3,642,526

These assets are classified as "available for sale financial assets". The company does not expect to dispose of the investment within 12-months of the balance sheet date and has therefore classified the assets as non-current. The assets are liquid and could be realised quickly if required.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 8: Property, plant and equipment

	2017	2016
	\$	\$
Land and buildings		
Freehold land at cost	2,282,418	2,282,418
Buildings at cost	3,255,930	3,254,564
Less accumulated depreciation	(1,187,269)	(1,106,040)
	2,068,661	2,148,524
Total Land and Buildings	4,351,079	4,430,942
Plant and Equipment		
Plant and equipment at cost	236,264	239,535
Less accumulated depreciation	(175,133)	(164,849)
	61,131	74,686
Motor vehicles at cost	419,919	486,812
Less accumulated depreciation	(177,698)	(185,549)
	242,221	301,263
Office equipment at cost	305,210	297,653
Less accumulated depreciation	(257,641)	(239,391)
	47,569	58,262
Furniture and fittings at cost	154,967	154,135
Less accumulated depreciation	(75,298)	(60,232)
	79,669	93,903
Fit out at cost	1,225,121	1,198,621
Less accumulated depreciation	(1,012,052)	(989,874)
	213,069	208,747
Total plant and equipment	643,659	736,861
Total property, plant and equipment	4,994,738	5,167,803

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 8: Property, plant and equipment (continued)

(a) Movements in carrying amounts

Movement in carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

2017	Opening Balance	Additions	Disposals	Depreciation	Closing Balance
	\$	\$	\$	\$	\$
Freehold land	2,282,418	-	-	-	2,282,418
Buildings	2,148,524	1,365	-	(81,228)	2,068,661
Plant and Equipment	74,686	5,959	-	(19,514)	61,131
Motor Vehicles	301,263	90,488	(67,019)	(82,511)	242,221
Office Equipment	58,262	7,558	-	(18,251)	47,569
Furniture and Fittings	93,903	832	-	(15,066)	79,669
Fitout Newington	208,747	26,500	-	(22,178)	213,069
Total	5,167,803	132,702	(67,019)	(238,748)	4,994,738

(b) Land and building

Included in land and buildings are properties located at Newington and Newcastle. The Directors have reassessed the market value of the two properties as at 30 June and despite the current financial uncertainty believe that the current recoverable amount is higher than the carrying value of these properties. See Note 1n. for details on these assessments.

Note 9: Trade and Other Payables

	Note	2017	2016
		\$	\$
Current			
Trade creditors		3,972,910	3,527,795
Employee annual leave entitlements		1,062,480	1,046,511
Sundry payables and accrued expenses		2,990,305	2,187,244
		8,025,695	6,761,550

Note 10: Borrowings

The company's available credit facility consists of the following:

- Overdraft facility with drawings limited to \$1.0 million
- Corporate credit card facilities limited to \$70,000

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 12: Capital and leasing commitments

	2017	2016
	\$	\$
a. Operating lease commitments		
Non-cancellable operating leases contracted for but not capitalised in the financial statements:		
Payable — minimum lease payments		
- not later than 12 months	1,954	19,930
- between 12 months and 5 years		1,954
- greater than 5 years	-	-
	1,954	21,884

The operating leases on plant and equipment are generally for periods of five years in length, with rent payable monthly or quarterly in advance.

These lease commitments are non-cancellable operating leases contracted for but not capitalised in the financial statements with a maximum five-year term. No capital commitments exist in regards to the operating lease commitments at year-end. Increases in lease commitments may occur in line with CPI.

Note 13: Events after the reporting date

There are no matters or circumstances that have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

Note 14: Company limited by guarantee

The Company is incorporated and domiciled in New South Wales under the *Corporations Act 2001*, as a company limited by guarantee. The amount of the guarantee is limited by the Constitution to an amount not exceeding \$20 per member. This guarantee is not capable of being called up except for the purpose of the winding up of the company. As at 30 June 2017 the number of members was 1,428 (2016: 1,509).

Note 15: Contingent Assets and Contingent Liabilities

There are no contingent assets or contingent liabilities identified as at the reporting date.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 16: Related party disclosures

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Transactions with related parties:

a) Key Management Personnel

Key management of the organisation are members of the Board and relevant management positions of the organisation. Key management remuneration totals:

	2017	2016
	\$	\$
Key Management Personnel Remuneration	1,451,000	1,662,000

Note 17: Reserves

Financial Asset Reserve

This reserve records the revaluation of financial assets (that do not represent impairment write-downs) that relate to financial assets that are classified as available-for-sale.

	\$		
Balance of Reserves as at June 2015	635,848		
Increase in Asset Revaluation Reserve	(241,713)		
Balance of Reserves as at 30 June 2016	394,135		
Increase in Asset Revaluation Reserve	146,427		
Balance of Reserves as at 30 June 2017	540,562		

Note 18: New and Revised Standards that are Effective for these Financial Statements

The accounting policies applied in 2016-2017 are consistent with those of the previous financial year. All new and revised Accounting Standards applied for the time during the 2016-2017 financial year do not have any material effect on the accounting policies adopted by the Company.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 19: Fundraising activities conducted

During the financial year two general fundraising appeals were conducted under the Charitable Fundraising Act 1991.

Note 20: Fundraising Appeals conducted during the financial year

The following disclosures for the current period are included to comply with the *Charitable Fundraising Act 1991*.

During the financial year the Company received income from donations and proceeds from a range of individual and corporate supporters

Results from fundraising appeals

(i) Net surplus from fundraising appeals:

	Note	2017	2016
		\$	\$
Aggregate gross income from fundraising appeals	1	250,616	113,180
		(3,587)	(7,082)
Net surplus from fundraising appeals		<u>247,029</u>	<u>106,098</u>

Note 1: Gross income from fundraising excludes bequests and scholarship contributions which are excluded for reporting purposes under the *Charitable Fundraising Act 1991*.

(ii) Applications of funds for charitable purposes:

The fundraising appeals recorded a surplus of \$247,029 (2016: \$106,098), which went towards maintaining services to members.

Notes to the Financial Statements For the Year Ended 30 June 2017

Note 21: Reserve Trust Account

The Reserve Trust is a legal body constituted under the *Crown Lands Act, 1989*. ParaQuad has been assigned the Manager of the Trustee of the Reserve Trust responsible for the parcel of Crown Land located at Lidcombe. The accounts of the Reserve Trust are as follows.

	Note	2017	2016
		\$	\$
Non Current Assets			
Ferguson Lodge Complex	1	12,855,696	12,855,696
Total assets		<u>12,855,696</u>	<u>12,855,696</u>
Equity			
Retained earnings		12,855,696	12,855,696
Total equity		<u>12,855,696</u>	<u>12,855,696</u>
Income Statement			
Government contributions		-	-
Net surplus		<u>-</u>	<u>-</u>

Note 1: The Trust capitalises building expenditure as work in progress or as completed building works. As at reporting date \$12,855,696 of expenditure has been incurred. The building was completed during 2013.

Note 22: Company details

The registered office and principal place of business of the company is:

The Paraplegic & Quadriplegic Association of NSW
6 Holker Street
NEWINGTON NSW 2127

The other places of business are:

BrightSky Australia
6 Holker Street
NEWINGTON NSW 2127

Ferguson Lodge
10 College Street
LIDCOMBE NSW 2141

ParaQuad Newcastle
65 The Avenue
WICKHAM NSW 2293

Notes to the Financial Statements For the Year Ended 30 June 2017

The Directors of the company declare that, in their opinion:

- a) There are reasonable grounds to believe the registered entity is able to pay all of its debts, as and when they become due and payable; and
- b) The attached financial statements and notes thereto satisfy the requirements of Division 60 of the *Australian Charities and Not-for-profits Commission Act 2012*, including:
 - i) giving a true and fair view of the financial position and performance of the registered entity; and
 - ii) comply with Australian Accounting Standards – reduced disclosure requirements.

Signed in accordance with a resolution of the Directors pursuant to Regulation 60-15 of the *Australian Charities and Not-for-profits Commission Regulation 2013*.

On behalf of the directors



Steven Osborne
Director

Dated this 19th Day of September 2017

Directors' Declaration On Fundraising Appeals

I, Steven Osborne, Director of The Paraplegic & Quadriplegic Association of NSW declare in my opinion pursuant to Schedule 1, Section 7(3) of the NSW Charitable Fundraising Conditions 2009:

1. The Statement of Profit or Loss and Other Comprehensive Income included in this report gives a true and fair view of all income and expenditure of The Paraplegic & Quadriplegic Association of NSW with respect to fundraising appeals;
2. The Statement of Financial Position included in this report gives a true and fair view of the state of affairs with respect to fundraising appeals;
3. The provision of the Charitable Fundraising Act 1991, the Regulations under that Act and the conditions attached to the authority have been complied with; and
4. The internal controls exercised by The Paraplegic & Quadriplegic Association of NSW are appropriate and effective in accounting for all income received and applied by The Paraplegic & Quadriplegic Association of NSW from any of its fundraising appeals.



Steven Osborne
Director

Dated this 19th Day of September 2017

Independent Auditor's Report to the Members of the Paraplegic and Quadriplegic Association of NSW

Report on the Audit of the Financial Report

Qualified opinion

We have audited the financial report of the Paraplegic and Quadriplegic Association of NSW (the Company), which comprises the statement of financial position as at 30 June 2017, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, except for the possible effects of the matter described in the Basis for qualified opinion section of our report, the accompanying financial report of the Company is in accordance with the *Australian Charities and Not-for-profits Commission Act 2012*, including:

- i) giving a true and fair view of the Company's financial position as at 30 June 2017 and of its financial performance for the year then ended; and
- ii) complying with Australian Accounting Standards – Reduced Disclosure Requirements and *Division 60 of the Australian Charities and Not-for-profits Commission Regulation 2013*.

Basis for qualified opinion

Donations

During the 2009/10, 2010/11, 2011/12, 2012/13, 2013/14, 2014/15, 2015/16 and 2016/17 financial years, specific donations have been received by the Company relating to the Ferguson Lodge re-development, Newcastle and other sundry projects. These donations have no written contractual conditions or terms attached. The Company's current accounting policy is to defer these donations as sundry payables and to recognise the funds as revenue as and when they are expended.

This constitutes a departure from Australian Accounting Standards which require contributions of this nature to be recognised as revenue when received. The Company received donations and incurred expenditure relating to the Ferguson Lodge re-development, Newcastle and other projects as follows:

Year	Donation received	Expenses incurred	Transferred to donation revenue	Balance
2009/10	\$330,000	-	-	\$330,000
2010/11	\$700,000	(\$152,411)	-	\$877,589
2011/12	\$150,000	(\$425,868)	(\$92,429)	\$509,292
2012/13	\$116,929	(\$70,503)	-	\$555,718
2013/14	\$185,534	(\$93,992)	(\$100,000)	\$547,260
2014/15	\$100,000	(\$43,882)	(167,377)	\$436,001
2015/16	\$120,000	(\$20,071)	(\$110,000)	\$425,930
2016/17	\$150,000	(\$7,980)	(\$110,000)	\$457,950

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Government grant

Further, during the 2010/11 financial year the Company received a Government grant of \$2,000,000 from ADHC provided to support running costs at Ferguson Lodge. This grant is non-refundable. The Company's current accounting policy is to defer this grant as sundry payables and to recognise the funds as revenue when required to support Ferguson Lodge running costs. During the 2010/11 financial year \$550,000 was transferred to revenue, \$450,000 transferred to revenue in 2011/12, \$500,000 in 2012/13, \$82,637 in 2014/15, \$93,923 in 2015/16 and \$25,094 in the current financial year leaving a balance of \$298,346 remaining in sundry payables as unexpended funds as at 30 June 2017.

Had the Company's directors recognised the donations and grant receipt in accordance with the Australian Accounting Standards, the following results for the year ended 30 June 2017 would have been reported:

Financial Statement Line Item	As reported by the Company	As required by Accounting Standards	Over/(Under) reported
Donations, fundraising, and bequests	\$409,069	\$449,069	(\$40,000)
Government funding	\$6,484,150	\$6,459,056	\$25,094
Operating and administration expenses	\$2,983,286	\$2,991,266	(\$7,980)
Profit after income tax	\$604,746	\$611,672	\$6,926
Total liabilities	\$9,014,569	\$8,258,273	\$756,296
Net assets	\$14,276,629	\$15,032,925	(\$756,296)
Opening retained earnings – 1/07/16	\$13,131,321	\$13,880,691	(\$749,370)
Closing retained earnings – 30/06/17	\$13,236,067	\$13,992,363	(\$756,296)

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the 'auditor's responsibilities for the audit of the financial report' section of our report. We are independent of the entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Other information

The directors are responsible for the other information. The other information comprises the information in the Paraplegic and Quadriplegic Association of NSW 's annual report for the year ended 30 June 2017, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of the other information we are required to report that fact. We have nothing to report in this regard.

Directors' responsibility for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Australian Charities and Not-for-profits Commission Act 2012* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the entity or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibility for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at The Australian Auditing and Assurance Standards Board website at: www.auasb.gov.au/auditors_responsibilities/ar4.pdf. This description forms part of our auditor's report.

Report on the Requirements of the Charitable Fundraising Act 1991 (NSW) and the Charitable Fundraising Regulation 2015 (NSW)

We have audited the financial report as required by section 24(2) of the *Charitable Fundraising Act 1991 (NSW)*. Our procedures included obtaining an understanding of the internal control structure for fundraising appeal activities and examination, on a test basis, of evidence supporting compliance with the accounting and associated record keeping requirements for fundraising appeal activities pursuant to the *Charitable Fundraising Act 1991* and *Charitable Fundraising Regulation 2015*.

Because of any inherent limitations of any assurance engagement, it is possible that fraud, error or non-compliance may occur and not be detected. An audit is not designed to detect all instances of non-compliance with the requirements prescribed in the above-mentioned Act and Regulation as an audit is not performed continuously throughout the period and the audit procedures performed in respect of compliance with these requirements are undertaken on a test basis. The qualified audit opinion expressed in this report has been formed on the above basis.

Opinion

In our opinion, except for the possible effects of the matter described in the Basis for qualified opinion section of our report:

- a) The financial report gives a true and fair view of the financial results of fundraising appeal activities for the financial year ended 30 June 2017;
- b) The financial report has been properly drawn up, and the associated records have been properly kept for the financial year ended 30 June 2017, in accordance with the *Charitable Fundraising Act 1991* and Regulations;
- c) Money received as a result of fundraising appeal activities conducted during the financial year ended 30 June 2017 has, in all material respects, been properly accounted for and applied in accordance with the *Charitable Fundraising Act 1991* and Regulations; and
- d) There are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.



Nexia Sydney Partnership



Lester Wills
Partner

Dated: 22 September 2017
Sydney

The Board of Directors
Paraplegic & Quadriplegic Association of NSW
6 Holker Street
NEWINGTON NSW 2127
P.O. Box 78

22 September 2017

Dear Board Members

Auditor's Independence Declaration under subdivision 60-40 of the *Australian Charities and Not-for-profits Commission Act 2012*

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2017 there have been no contraventions of the auditor independence requirements as set out in any applicable code of professional conduct in relation to the audit.



Nexia Sydney Partnership



Lester Wills
Partner

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